



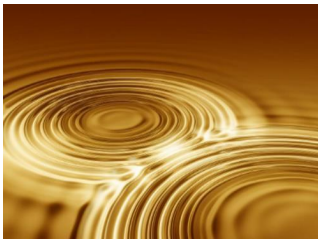
The Alta GroupSM

Global Experience Provides Direction



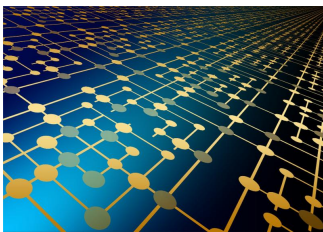
October
2017

Best Time to Sell Your Company? Start Now Say Experts



Alta advisors predict that the current M&A cycle, the most favorable in years, is now in its second half. The pool of potential buyers is growing. Learn how to satisfy their interests in this article from industry M&A experts Jim Jackson and Bruce Kropschot. [More](#)

New Digitization Benchmark Study Underway



Alta will soon survey equipment finance executives worldwide on the status of digitization in their companies. Results will help businesses benchmark their own progress - and confirm or dispel the accepted wisdom that equipment finance lags behind other financial services, digitally speaking. [More](#)

Hell-Or-High-Water 'On Trial' at Convention



The equipment leasing hell-or-high-water clause is "on trial" and you — the audience — will decide its fate at the ELFA Convention in Orlando. Another session will discuss alternative finance technologies and frameworks that equipment finance companies are using to deliver innovative products. [More](#)

Trends in Latin American Leasing

[Trends in Latin America Leasing](#) with Alta LAR CEO Rafael Castillo-Triana is the latest in our podcast series by Jon Fales. They discuss the rise of independents, the retreat of American multinationals, and other trends.



LinkedIn Equipment Finance Resources



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Conference Countdown

[ELFA Annual Convention](#)

Oct. 22-24 Orlando, Florida

Speakers will include [John Deane](#), [Paul Bent](#), [Rafael Castillo-Triana](#) and [Patricia Voorhees](#)

[CFA 73rd Annual Convention](#)

Nov. 8-10 Chicago, Illinois

Attendees will include [John Deane](#), [Jon Fales](#), [Bob Trojan](#) and [Tom Wajnert](#)

[Latin American Leasing Conference](#)

Nov. 9-10 Miami, Florida

Preceded by Forum Nov. 8

Organized by [The Alta Group LAR](#)

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