



The Alta Group<sup>SM</sup>

Global Experience Provides Direction



October 2019



## ELFA Convention Takes on Fraud and Cybercrimes, Vendor Finance Shifts, Demands for Sustainability

Plan to attend ELFA Convention sessions on these three trending topics with The Alta Group's Paul Bent, Diane Croessmann, Andrew Mesches and Patricia Voorhees Oct. 28 and 29 in Washington, DC. The fraud session will even include role play based on real-life crimes. [MORE](#)



## Latin American Conference Surprises

The latest *Alta LAR 100* report reveals major changes in the Latin American leasing industry that will be shared first at the Latin American Leasing Conference Nov. 7-8 in Mexico City, reports Rafael Castillo-Triana. Other speakers will



## LEASE CONFERENCE ISTANBUL

November 20-21, 2019 - Istanbul, Turkey

### New: Lease Conference Istanbul Slated

The first ever Lease Conference Istanbul Nov. 20-21 will highlight exciting leasing developments underway in Central Europe, Eastern Europe, the Middle East and Africa. Speakers will include organizers Hans Geijssen and Rafael Castillo-Triana. [MORE](#)

#### CASE STUDY

### Asset Management Services

#### Fast Work in Pending Bankruptcy Saves the Day for Lessor

##### CHALLENGE

A bank lessor needed an emergency inspection and appraisal of equipment due to the pending bankruptcy of its lessee, a concert equipment rental company.

##### SOLUTION

Experts with The Alta Group prepared for the site inspection and created special inspection sheets.

They were in the warehouse within three days of engagement.

The appraisers conducted a visual inspection of 70% (2,000 items) of the assets.

An FMV/OLV USPAP compliant appraisal was completed within a week and ready to file with the court.

Experts were prepared for deposition.

##### VALUE

Based on Alta's appraisal conclusions and expert testimony during the court deposition, the lessor was able to restructure the lease, and the lessee did not have to declare bankruptcy. It was a win-win outcome.

[Find out how Alta's Asset Management Services can help your company.](#)



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